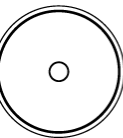


“You can’t be at two places at once” they said. Now you can.



TECHNOLOGY

EVERY STEP IN **TELECOMMUNICATION** WAS A **REVOLUTION** IN HUMAN HISTORY



Being there in person

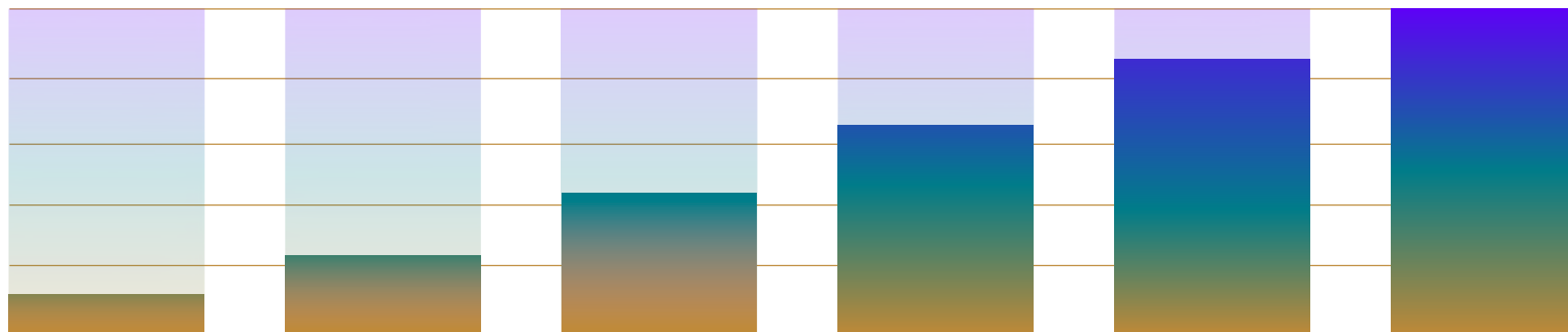
Embodied presence

Video

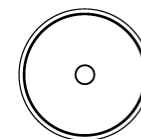
Mobile

Voice

Text



We're making the next step!

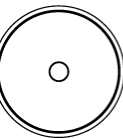
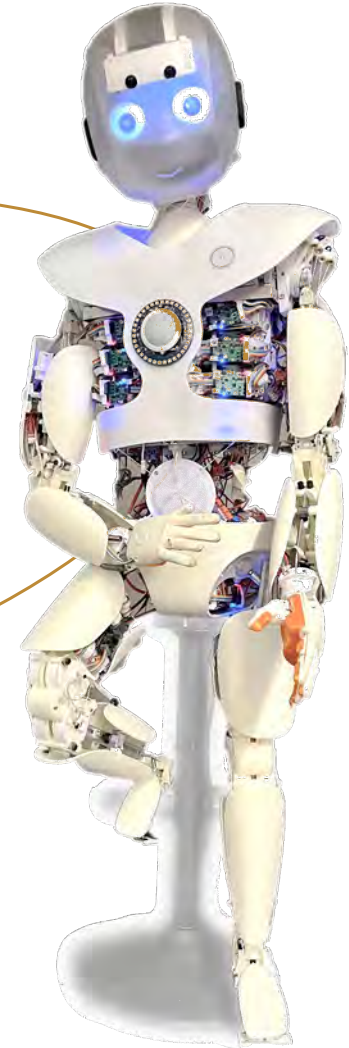


TECHNOLOGY

ROBODIES® ENABLE **FULLBODY COMMUNICATION**

Control it with your whole body:
simple, intuitive & instant.

SEE
HEAR
TALK
WORK
DANCE



USE CASES

WHEN A VIDEO CALL IS NOT ENOUGH

HEALTH CARE



Home care



Therapy at home



Isolation Ward

PRIVATE LIFE



Social Presence



Private Butler



Being with Family

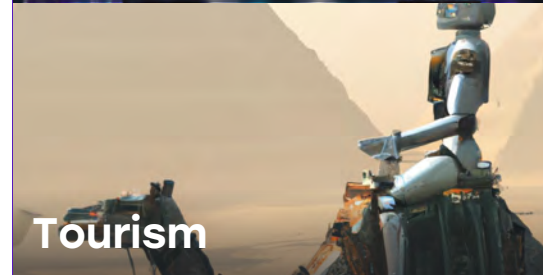
EXPERIENCES



Sports

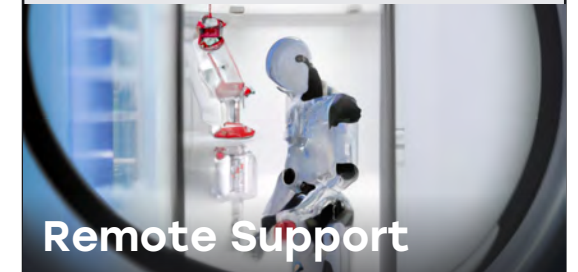


Events



Tourism

INDUSTRY



Remote Support



Manager Teleport



Remote Training

USE CASES

BESPOKE & CARE: TWO COMPOUNDING PRODUCTS

ROBODY CARES

HEALTH CARE



BESPOKE ROBODIES

PRIVATE LIFE



ROBODY CARES

Allround home care service

- ✓ Very strong & growing need
- ✓ Highly scalable
- ✓ Human interaction crucial

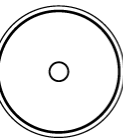
BESPOKE ROBODIES

Custom ultimate luxury robodies

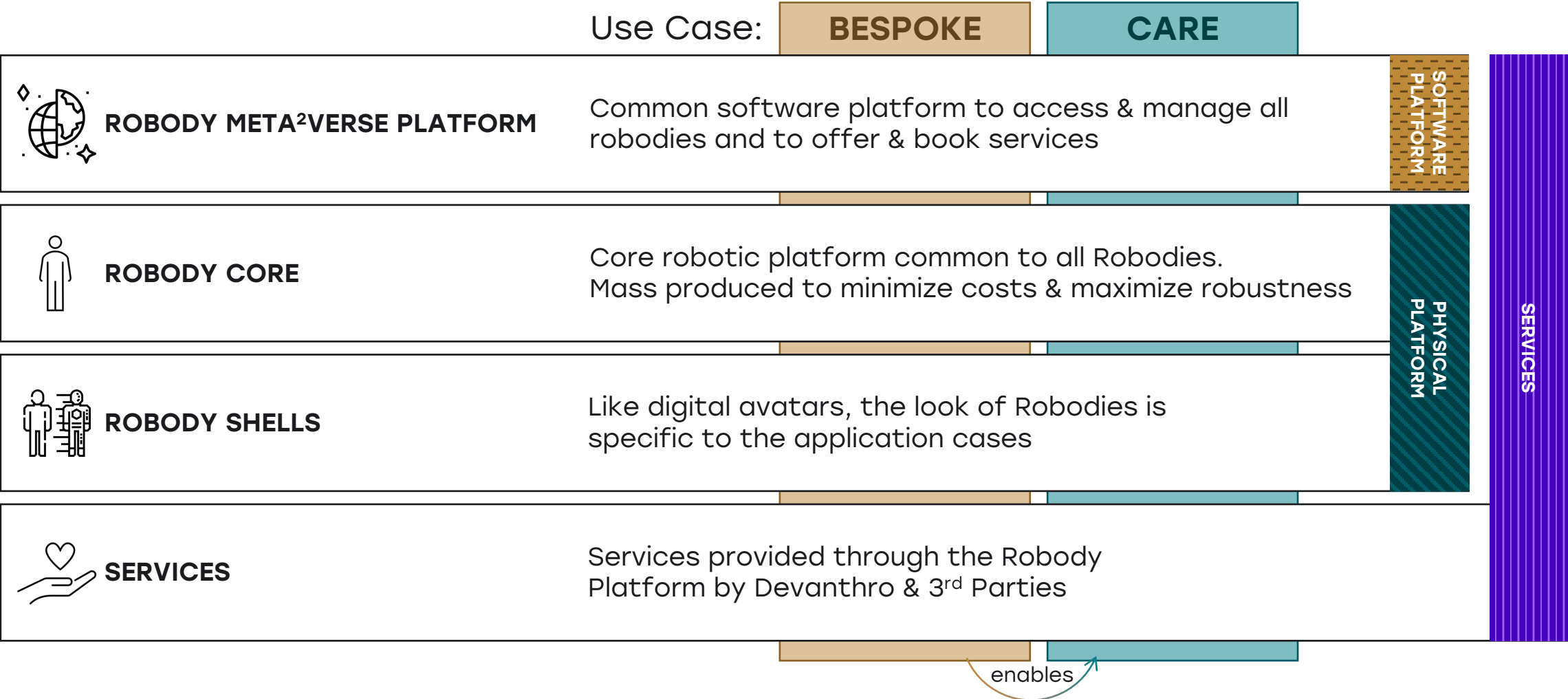
- ✓ Public awareness
 - ✓ Brand value
 - ✓ Acceptance
- ✓ Customer focus & fast iterations

BESPOKE TO CARE

- ✓ Same functional requirements
- ✓ **Bespoke** ideal seed for family **care**



THE FIRST EMBODIED COMMUNICATION PLATFORM ENABLED BY SCALABLE USE CASES



A woman with short grey hair and glasses, wearing a patterned jacket, sits at a round table covered with a dark red cloth. On the table are various food items, including a jar of pickles, a bowl of soup, and a plate of food. A white robotic arm with visible internal wiring and joints is positioned on the left side of the table, reaching towards the food. The background features a large potted plant, a small statue, and a window with blinds. The scene is brightly lit, suggesting a sunny day.

SCALING USE CASE

CARE



CARE - PROBLEM

NOBODY CARES

Every day, **9'000 relatives** in Europe face a **life-changing** decision:

How do I organize care for my (grand)parent?

(there are **3.4 million new care cases** in addressable European countries **per year**)

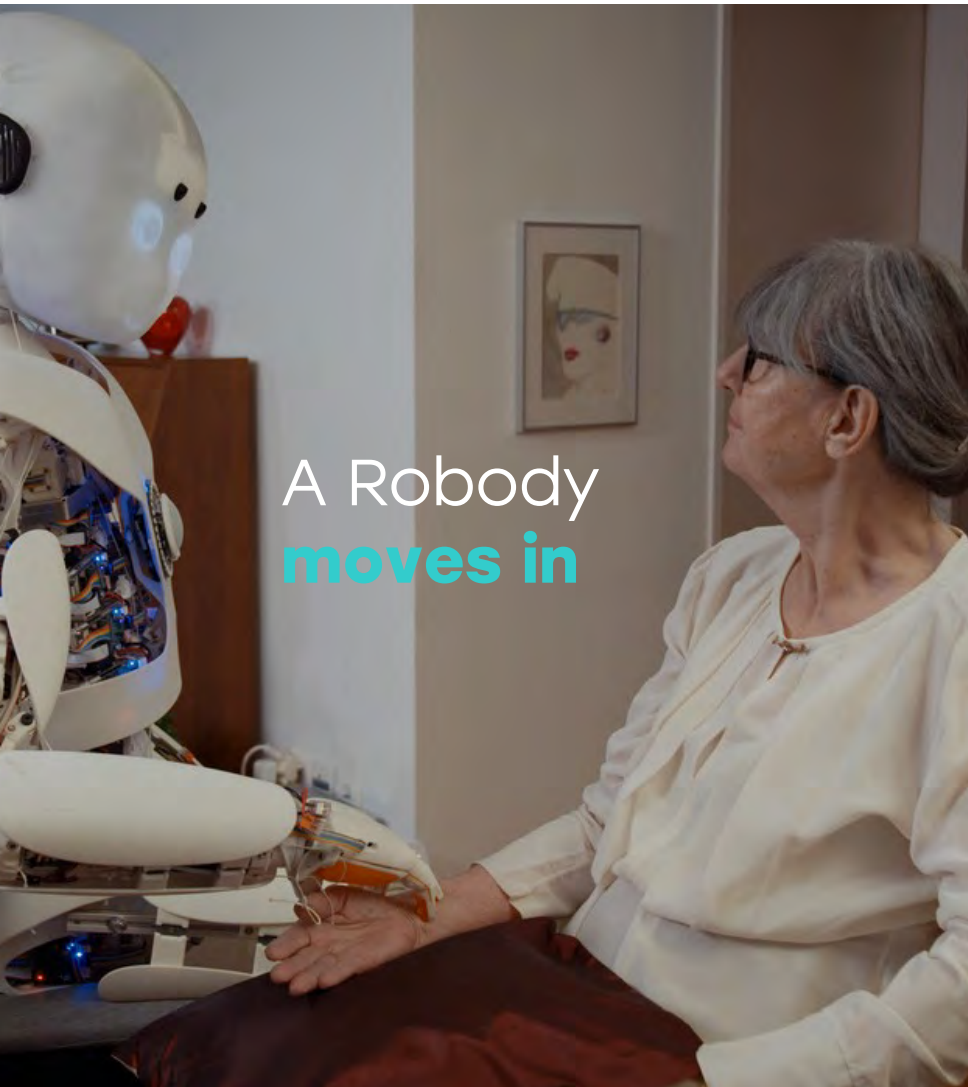
Relatives ...

- give up their careers
- move to be closer
- face bureaucracy hell
- sell homes to fund care

Are you prepared?

CARE - SOLUTION

ROBODY CARES: ALLROUND CARE SERVICE



A Robody
moves in

1 FAMILY CARE



CHECK-IN FROM ANYWHERE
KNOW THEY'RE SAFE
SPEND TIME ON SOCIAL
INTERACTION

2 AUTOMATED CARE



24/7H EMERGENCY DETECTION
DRINKING & MEDS LOGGING
ACTIVATION & ENTERTAINMENT

3 PROFESSIONAL CARE

REMOTE NURSE
ALWAYS THERE



DAY STRUCTURE
DRINK & MEDS
ACTIVATION
COORDINATION

+



PART-TIME
CARE AIDE
(optional)

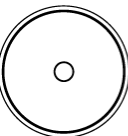
WASHING & BATHING
CLEANING
COMPRESSION SOCKS
WOUND CARE
LAUNDRY

+

EXTERNAL
SUPPORT

PHYSICIAN
ERGO THERAPY
PHYSIO

...



THE **ECO SYSTEM** STANDS BEHIND **ROBODY CARES**

CARE SERVICES



INGE LEICHT
GM Lebenswertes Wohnen
Live-in caregiver service

“Combining the strength of live-in caregivers with the 24/7h availability of robotics is incredibly smart.”



ELDERLIES



SABINE GRAF
Head Nurse
Elderly Care Residency

“I was very surprised: all the patients were positive and happier than usual, and my caregivers loved it.”

INFORMAL CAREGIVERS



BRIGITTE BÜHRLLEN
President WIR! Society e.V.
Informal caregiver support

“I’m regularly contacted to support new ideas, usually I decline, but this is truly new & thought through!”

CARE INSURANCE



ANDREAS LENZ
Chairman BKK Pfalz
Health & care insurance

“Maintaining contact with the patient at home is truly one of the most important and difficult tasks in care.”



CARE EDUCATION



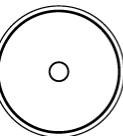
OLENA SOLODOVNYK
Director Novohrad-Volynskyi
Medical Professional College

“We will support in building the first trans-national remote robotic care facility & ensure access to trained nurses”

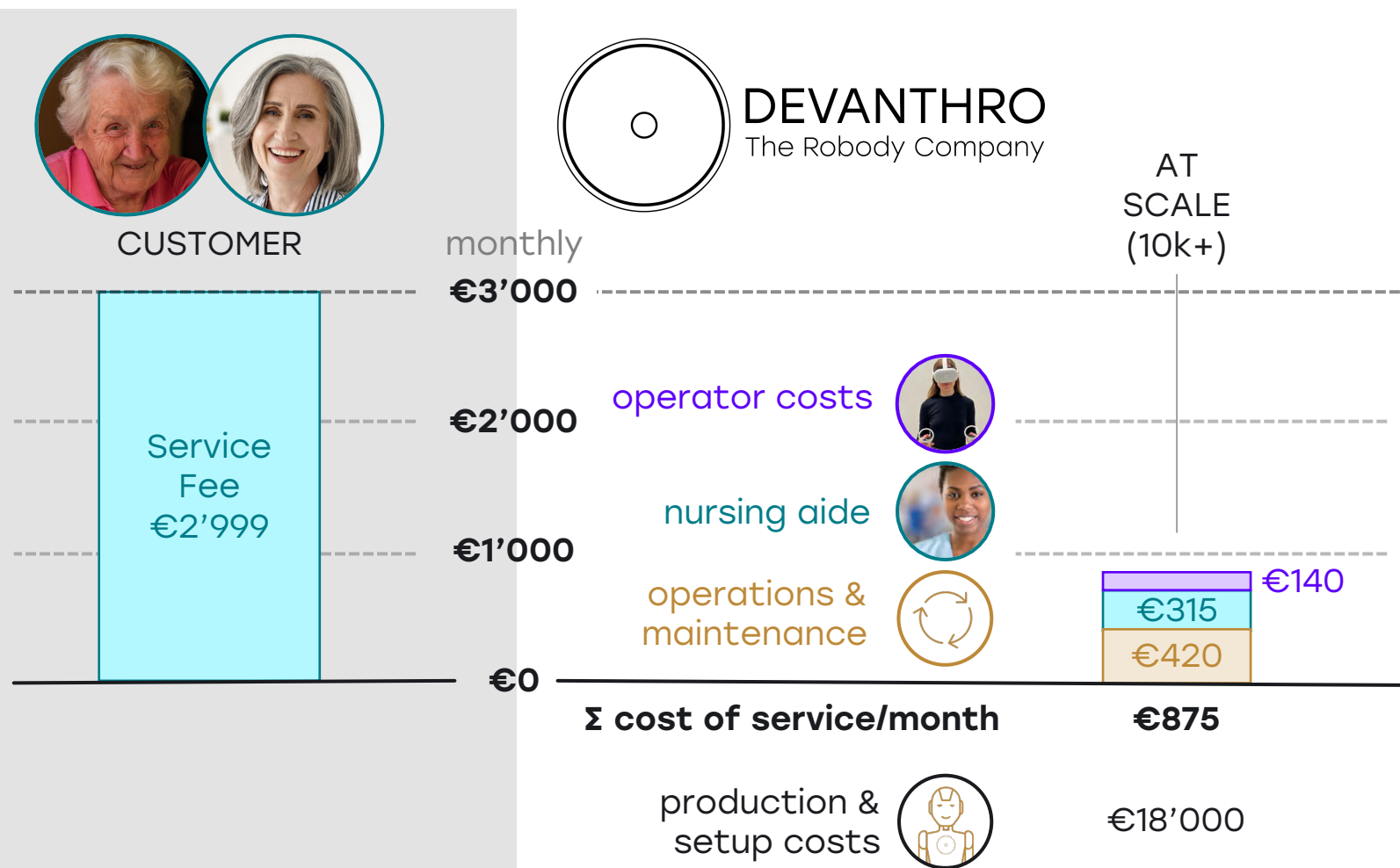
RESEARCH & STATE FUNDING



TWO GRANTS
Robotics for ambulatory care (**Teleskoop**) & contact reduced care (**ReduSys**)



ATTRACTIVE UNIT ECONOMICS AT SCALE



8.4 months

to break even on
production costs

€ 25'500

annual gross
margin/household

CARE - MARKET

ENTERING **HOME CARE** THROUGH **PRIVATE PAYERS** BY SUBSTITUTING THE **LIVE-IN CAREGIVER MODEL**

TAM **€1TN**

Global
Long-Term
Care in 2020¹

SAM **€20BN**

Home Care
CH⁴ & DE⁵

SOM **€2BN**

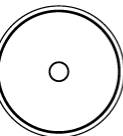
Home Care
CH & DE

CAGR **7.1%**



Entry market segment:
PREMIUM HOME CARE
in Switzerland & Germany

- ✓ Would get live-in caregiver for 3600€/month instead
- ✓ Successful & well-off
- ✓ Quality & safety are key

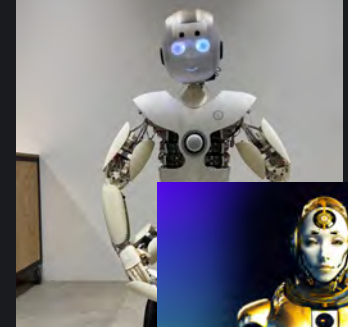
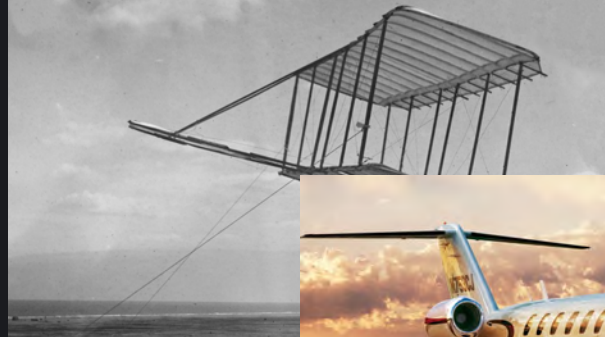


ACCELERATION CASE

BESPOKE



EVERY TRADITION STARTED WITH A FEW BRAVE INNOVATORS



BESPOKE – ULTIMATE LUXURY

A CLIENTELE
THAT IS **ALWAYS**
LOOKING TO BE
UNIQUE



Persona: Collector, several houses,
Net worth 300m€+, «new money», extrovert



BESPOKE – ULTIMATE LUXURY

AN ENTIRELY NEW WAY OF UNIQUE: **BEING** UNIQUE

POTENTIAL AI-DESIGNED ROBODY SHELLS*



* by DALL·E 2 & Midjourney – each is unique!

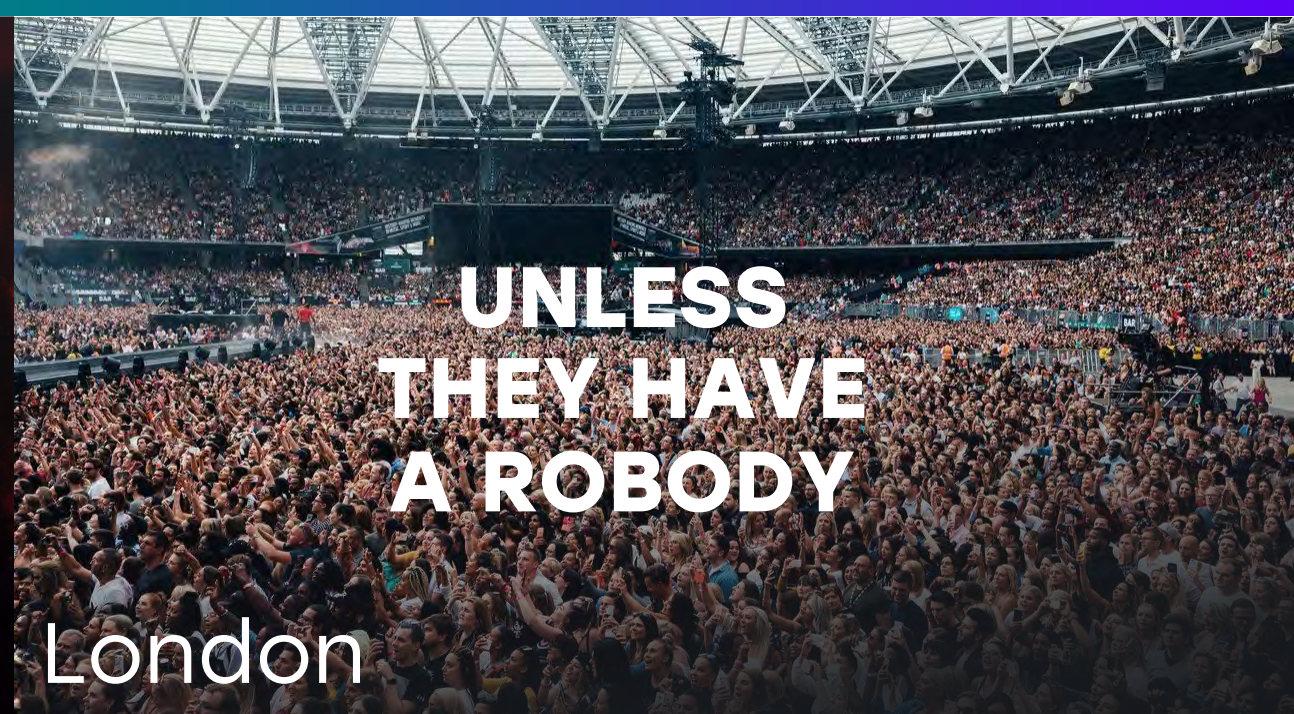
BESPOKE - PROBLEM

**IF MONEY IS NO LONGER A CONCERN,
WHAT REMAINS IS TIME, HEALTH & LEGACY**

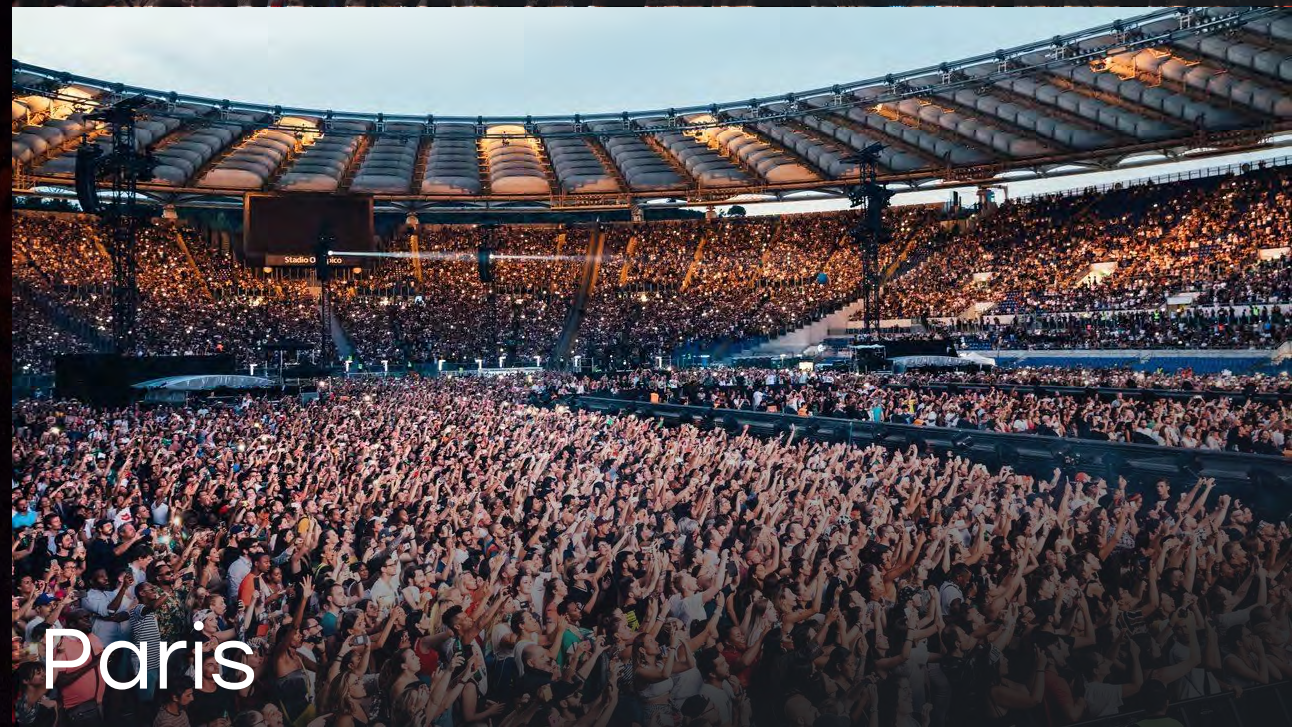


BESPOKE - SOLUTION

TIME: NO MATTER HOW
SUCCESSFUL,
1 PERSON
CAN ONLY
BE AT
1 PLACE



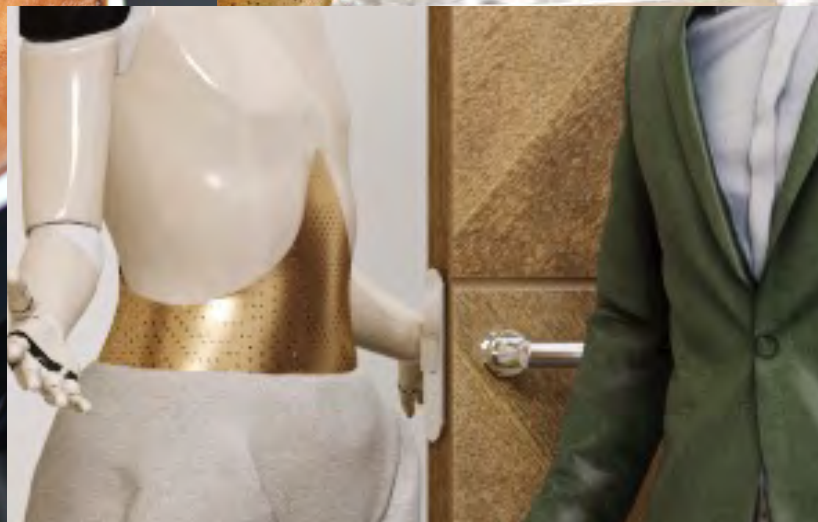
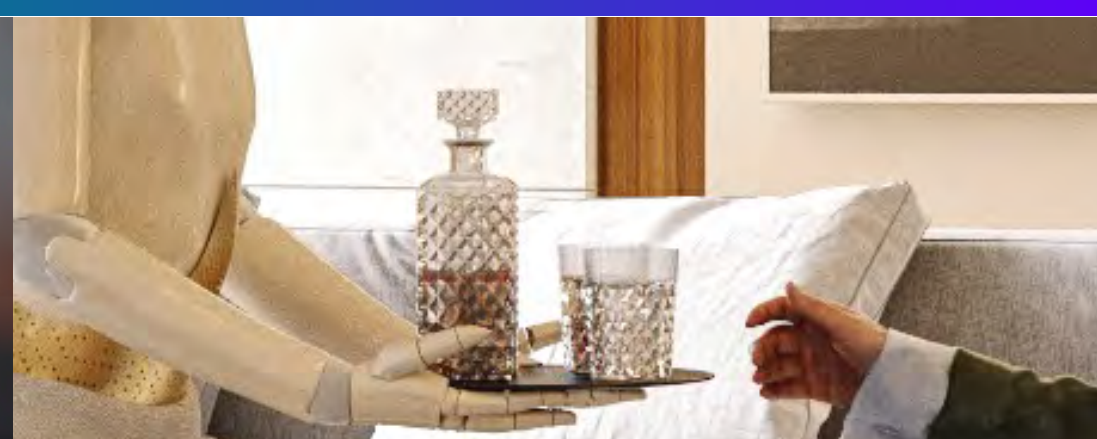
London




Paris

BESPOKE - SOLUTION

**TIME: ENJOYING
WORLD CLASS SERVICES
AT HOME FROM
ANYWHERE,
INSTANTLY**





BESPOKE - SOLUTION

HEALTH:
ROBODY CARES
WILL BE AVAILABLE,
BUT **PRIVATELY**

BESPOKE - SOLUTION

**LEGACY: THE FIRST
OF A NEW CATEGORY.
A CLASS-DEFINING,
TIMELESS MASTER PIECES**



WHY NOW

NOW IS THE TIME FOR THE NEXT STEP IN COMMUNICATION



GLOBAL **5G & STARLINK** CONNECTIVITY

Enables the communication through
robotics **anywhere on earth**



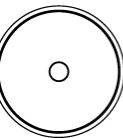
ACCELERATING PROGRESS IN **ROBOTICS**

Building and controlling robotic hardware
at scale is quickly getting easier



BRINGING **THE METAVERSE TO** THE REAL WORLD

The metaverse is about communication,
we're **first in linking it back** to the real world



TRACTION

FIRST ROBODY WORKING & LOVED

We've already had

300+

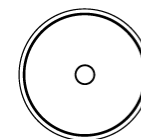
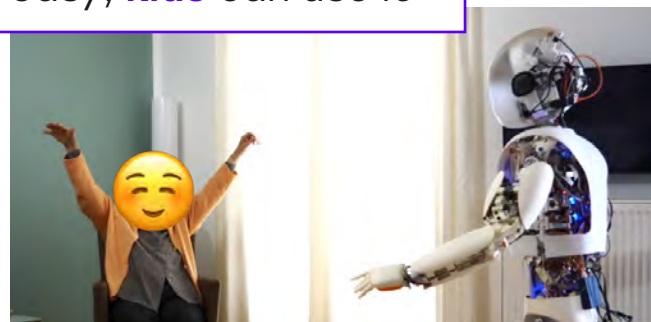
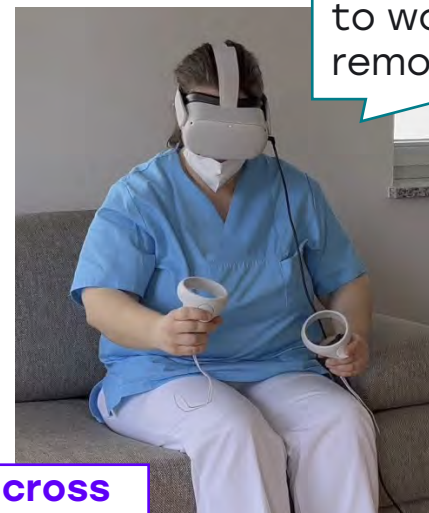
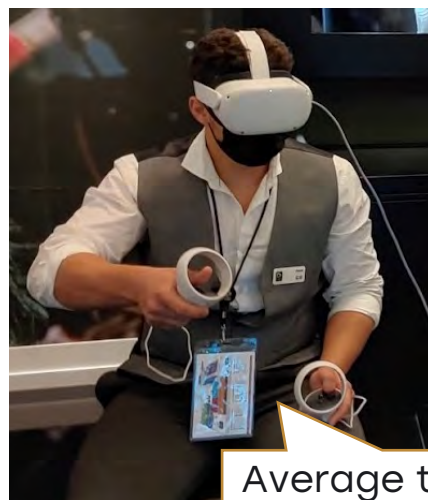
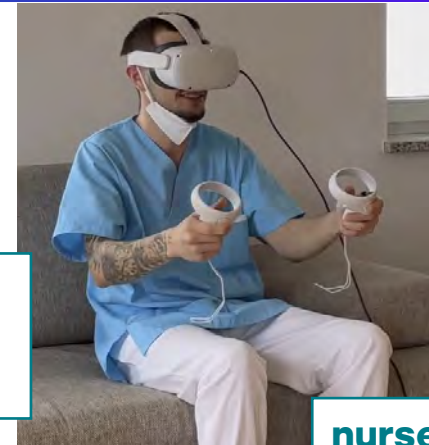
lay operators
communicate with

1500+

people through our

**ROBODY
PROTOTYPE.**

This is what we learnt:



WHY US

A TEAM THAT DELIVERS

6 robots
sold to



14 PoCs **paid** by
corporates

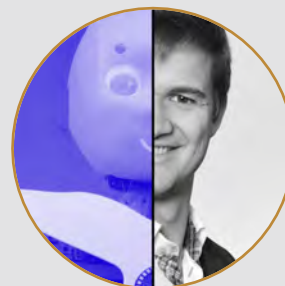


8 years of
research
& **robotics**



3 complete
humanoids

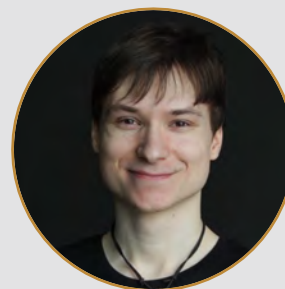
25'000+
public **interactions**



RAFAEL
HOSTETTLER
Founder, CEO



ALONA
KHARCHENKO
Co-founder, CTO



JÜRGEN
LIPPL
Lead Mechatronics

Disney Research
ETH zürich Technische Universität München TUM
4 patents, 5 awards
CE certified MedTech
16 publications

Microsoft Technische Universität München TUM
DAAD MSc. scholarship (2% AR)
led 20+ tech teams
2100+ code commits
4 publications

Technische Universität München TUM
2 humanoids CAD
Autodesk Fusion 360
most complex CAD
assembly 2018

FINANCIALS

RAISING **3M€**:

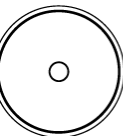
GET TO THE **FIRST ROBODY AT HOME**

TOTAL ROUND

3M€

OUTCOME

- ✓ Robody design validation prototype
- ✓ Pilots in 10 homes
- ✓ Strategic partnerships signed:
bespoke partners, **care** providers,
operator training





Let's take the next
step in human
communication:
Robodies

Call us: +49 89 215 46 63 69
E-Mail: founders@devanthro.com

