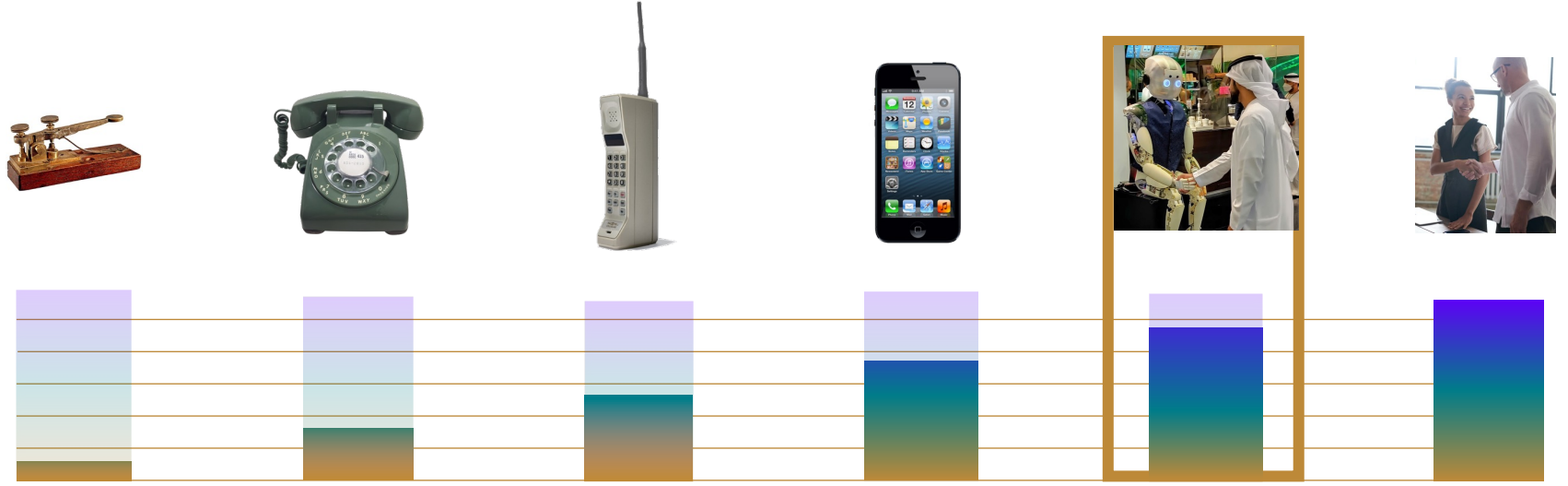


DEVANTHRO
The Robody Company

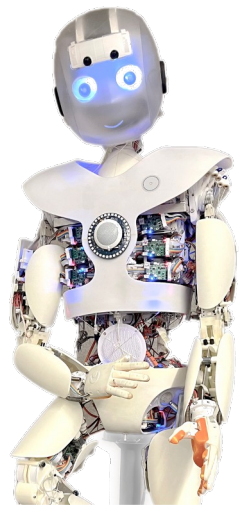
ROBODIES® - REMOTE ROBOTIC BODIES THE NEXT LEVEL OF HUMAN COMMUNICATION



TECHNOLOGY: ROBODIES®

Robodies are the next step in the evolution of human communication. Robodies are **real physical avatars** for people to act in a remote location.

Robodies allow to teleport your **physical presence** to a **remote location**. Now you can see, hear, talk, interact and even dance remotely, as if you were physically there.



**ROBODY:
A REAL
AVATAR**



**SEE
HEAR
TALK
TOUCH
DANCE**

Functional prototype, tested by >300 operators

PLATFORM & USE CASES: STARTING WITH BESPOKE & CARE

Robodies are a broadly useful platform technology. After analysing the use cases, we've converged to two synergetic cases that yield the most robust and promising exponential strategy.

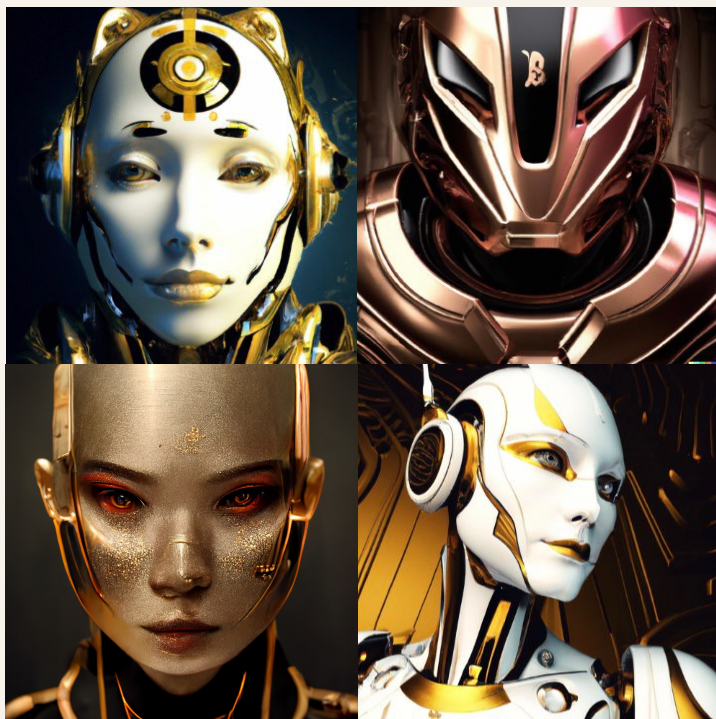
PRIVATE LIFE	EXPERIENCES	HEALTH CARE	INDUSTRY
<p>Bespoke Baby Sitting</p>	<p>Sports Events</p>	<p>Home care Isolation Ward</p>	<p>Sterile Handling Manager Teleport</p>

BESPOKE ROBODIES (acceleration)

The most distinguished individuals are always looking for ways to be unique.

What could be more unique than having a tailored robotic avatar through which they can be elsewhere in an instant?

Bespoke Robodies are a new category of ultimate luxury item that give time to those, for whom it is most precious.



PROBLEM

HOME CARE (scaling)

Every day, **9'000 relatives** in Europe face a **life-changing** decision:

How do I organize care for my (grand)parent?

But currently, there are no good solutions.



SOLUTION



ROBODY CARES 24/7H CARE SERVICE

An all-around care service that brings peace of mind to people in need of care and their relatives.

- 1 FAMILY CARE** Remote visits
- 2 AUTO SAFETY** 24/7h smart alarms
- 3 PROFESSIONAL CARE** Remote nurse on demand
- Optional part-time care aide

BUSINESS MODELS: BESPOKE TO FUND CARE

BESPOKE ROBODY (BUY+SERVICE MODEL)

Upfront payment	3M€
Annual contribution margin	~80%
Robody payback period	immediate
Lifetime profit per robody	1.3M€

ROBODY CARES (SERVICE MODEL)

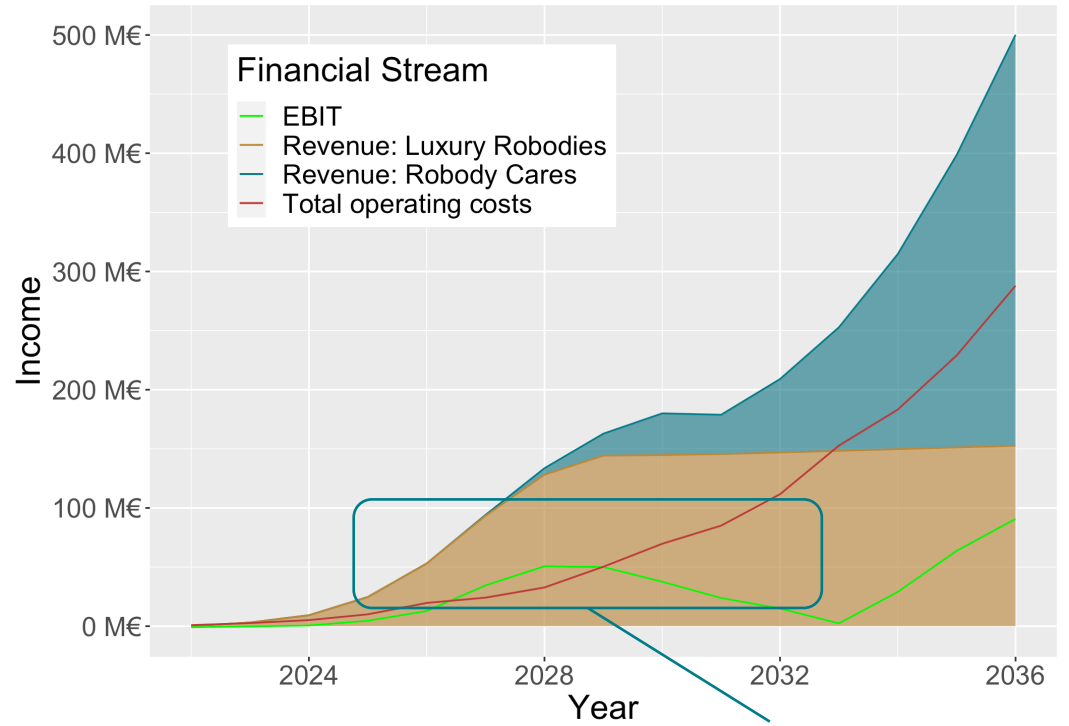
Annual revenue	36'000€
Annual contribution margin	~71%
Robody payback period	8.4 months
Lifetime profit/robody	110'000€

LUXURY MARKET IS **IDEAL FOR LOW VOLUMES** BUT NUMBER OF ITEMS LIMITED

Ultimate luxury as a low-volume, high-revenue market with high customer expectations to quality is ideal to get the technology right and prepare for a more mass producible market, but is limited in total growth.

Care is a high-growth, high-volume market and **Robody Cares** has very attractive margins at scale.

CARE IS **IDEAL AT SCALE**, BUT TAKES TIME TO GET THERE



Investing **Bespoke** revenue into **Care** development

INVESTMENT OPPORTUNITY

SEED ROUND: 3M EUR

to build MVP (minimal viable product) robody & do 10 pilots

ROUND STRUCTURE

- 1.25M€ lead (committed)
- 1.5M€ in 250 - 750k€ Tickets
- 5 x 50k€ pooled under lead

TEAM SUCCESSES & TRACTION

We've been bootstrapping to build the basic proof of concept technology, always directly working with customers

6 robots sold to



14 PoCs paid by corporates



8 years of research & robotics



3 complete humanoids

25'000+ public interactions

We've been featured in:



Devanthro GmbH
Lichtenbergstrasse 8, D-85748 Garching
www.devanthro.com

We've connected >300 lay operators to >1500 people via our working proof of concept robody.



NEXT STEPS

Reach out:

founders@devanthro.com / +49 151 467 25 222

Or directly meet: <https://meet.dvnt.ro/pitch>